



## Product Bulletin

# New Rapid Deployment Services for NetApp Select Part Numbers

## Revision History

13 November 2008

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

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## 1. Summary

This product bulletin announces the availability of a new set of Rapid Deployment Services for NetApp Select™ part numbers.

## 2. What's New?

The Professional Services organization is announcing eight new NetApp Select RDS Professional Services that are fixed-scope, fixed-price service offerings and enable customers to take their newly installed system to a production-ready state, quickly and reliably. These storage implementation services are easy to quote because they have clearly defined deliverables and fixed prices. In addition, they leverage our best practices and standardized methodologies, allowing customers to quickly achieve production readiness.

## 3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

N/A

## 4. Customer-Ready Tools (Customer Presentations, Datasheets)

N/A

## 5. System Requirements

N/A

## 6. Product Information

The Rapid Deployment Services for NetApp Select are fixed-scope, fixed-price service offerings and enable customers to take their newly installed system to a production-ready state, quickly and reliably. These storage implementation services are easy to quote because they have clearly defined deliverables and fixed prices. In addition, they leverage our best practices and standardized methodologies, allowing customers to quickly achieve production readiness.

| Part Number(s)                                   | Description                                                                               | Discount Category Code |
|--------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------|
| PS-STOR-IMPL-BASE-NS-ZA                          | Storage Impl Base RDS+,NetApp Select,ZA                                                   | P                      |
| PS-STOR-IMPL-BASE-NS-ZB                          | Storage Impl Base RDS+,NetApp Select,ZB                                                   | P                      |
| PS-STOR-IMPL-BASE-NS-ZC                          | Storage Impl Base RDS+,NetApp Select,ZC                                                   | P                      |
| PS-STOR-IMPL-BASE-NS-ZD                          | Storage Impl Base RDS+,NetApp Select,ZD                                                   | P                      |
| PS-STOR-IMPL-BASE-NS-ZA + PS-STOR-IMPL-SAN-NS-ZA | Storage Impl Base RDS+,NetApp Select,ZA and Storage Impl SAN Add-on RDS+,NetApp Select,ZA | P                      |
| PS-STOR-IMPL-BASE-NS-ZB + PS-STOR-IMPL-SAN-NS-ZB | Storage Impl Base RDS+,NetApp Select,ZB and Storage Impl SAN Add-on RDS+,NetApp Select,ZB | P                      |
| PS-STOR-IMPL-BASE-NS-ZC + PS-STOR-IMPL-SAN-NS-ZC | Storage Impl Base RDS+,NetApp Select,ZC and Storage Impl SAN Add-on RDS+,NetApp Select,ZC | P                      |
| PS-STOR-IMPL-BASE-NS-ZD + PS-STOR-IMPL-SAN-NS-ZD | Storage Impl Base RDS+,NetApp Select,ZD and Storage Impl SAN Add-on RDS+,NetApp Select,ZD | P                      |

#### Software Subscription Plans

N/A

#### Downloading

N/A

#### Product Availability

The Rapid Deployment Services for NetApp Select will be available to quote in the December 2008 release of the Quote Tool.

## 7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to make sure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

## 8. Warranty and Service

N/A

## 9. Additional Information

**Contact information:** Please contact your NetApp sales or channel partner representative with questions concerning this bulletin.

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